

## Texas Comparisons from *National Study of Nonprofit Government Contracting*

Based on national study of human service nonprofits with \$100,000+ in expenditures. Data from study conducted by the The Urban Institute in collaboration with the National Council of Nonprofits ([www.councilofnonprofits.org](http://www.councilofnonprofits.org))  
 Note: Ranking is 1 to 51 with 1 being highest percentage and 51 lowest percentage

Full report accessible at <http://www.urban.org/url.cfm?ID=412159> .

(compiled by Barry Silverberg, TANO, for use by HHSC Task Force on Strengthening Nonprofit Capacity)

		Texas		National Number	Texas Percent
		Number	Ranking		
1	# Agencies with govt human service contracts	1,706	3	32,697	5%
2	# human service contracts	6,776	9	188,719	4%

		Texas		National Percent	Texas Differ
		Percent	Ranking		
<b>Contracts or grants</b>					
3	Worse experience in 2009 compared to prior years	24%	38	31%	-7%
4	Reported late payments	24%	45	41%	-17%
5	Requiring matching or sharing of cost	46%	42	54%	-8%
6	That limit program administrative/ overhead costs	56%	34	62%	-6%
7	Limit general administrative/ overhead costs	57%	28	58%	-1%
8	Require report results or outcomes of program	89%	29	89%	0%
9	Require feedback to govt on contracting procedures	61%	28	62%	-1%
10	Problems with payments not covering full cost of cont	59%	38	68%	-9%
11	Problems with complexity of/ time required for reporti	67%	44	76%	-9%
12	Problems with complexity of/ time required by the app	69%	40	76%	-7%
13	Problems with government chnges to contracts or gran	52%	30	57%	-5%
14	Problems with late payments	40%	38	53%	-13%

### Revenue Reduction

15	Reporting deficits	45%	17	42%	3%
16	Reduced revenue from local government agencies	19%	49	49%	-30%
17	Reduced revenue from state government agencies	34%	44	56%	-22%
18	Reduced revenue from federal government agencies	31%	26	31%	0%
19	Reduced revenue from individual donations	50%	26	50%	0%
20	Reduced revenue from private foundations	47%	34	53%	-6%
21	Reduced revenue from corporate donations	53%	27	59%	-6%
22	Reduced revenue from investment income	51%	51	72%	-21%

### Actions in Light of Revenue Reduction

23	Froze or reduced salaries	38%	40	50%	-12%
24	Drew on reserves	39%	21	39%	0%
25	Reduced number of employees	28%	40	38%	-10%
26	Reduced health, retirement, or other benefits	14%	42	23%	-9%
27	Borrowed funds or increased lines of credit	19%	23	22%	-3%
28	Reduced number of programs or services	18%	27	21%	-3%